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TEDSBOX® - ALASKAN DESIGNED AND BUILT PERISHABLES CONTAINER DEMONSTRATES ITS VALUE TO ALASKA'S SUPPLY CHAIN

Tednologies Inc., the company created to develop the TEDSBOX®, has recently



completed its first trial shipment demonstrating that it can dramatically reduce product loss, as well as offer assurances for better food quality, safety, security and tracking. TEDSBOX® was designed to maximize the product value of perishable product moving into, out of and through Alaska.

While the container is continuing to under go testing of various conditions and supply routes, it has already demonstrated its value during its trial round-trip this month from Anchorage to Emmonak. Perishable food products were shipped out-bound and frozen seafood returned. With energy of short supply in rural Alaska and challenging logistics and fish runs, it was evident that the TEDSBOX® not only accomplished its mission of keeping product throughout the container at its specified core temperature, but it also served to fill the gap pre and post flight by providing a location where product could be delivered and picked up – supporting a cool chain system. The July test provided the transporter the temperature consistency to protect the value of their product. While the cost savings from maximizing the value of the product is proprietary to the

shippers, Tednologies has developed a formula for those transporting perishable products to calculate the benefits of a TEDSBOX® solution. Dana Borchgrevink, Marketing Director for Tednologies, states, “We’re so convinced that shippers will see a benefit to their bottom line that beyond walking through the calculation, we’re offering early adopters a first lease trip free to test the TEDSBOX® themselves.”

“The TEDSBOX® took the surprises of shipping perishable products out of the equation,” said Bob Pawlowski, Executive Director of the Alaska Fisheries Development Foundation. The Foundation works on projects to enhance the value of the Alaskan seafood resource and in this case – Alaska salmon.

While the company’s tag line is “*Keep Your Cools – Cool and Your Hots-Hot*”, it is likely their notoriety may come from their perfection of the ability to ship ice cream at its optimum temperature. This has been the holy grail of challenges for those outside of major metropolitan areas. “Alaskans no longer have to be ice-cream deprived”, says developer Don Harman.

TEDSBOX®

(Tracking Environmental Deviation System Box) is a temperature controlled cargo container that utilizes an active cool-chain technology. The box was designed and developed after listening to those challenged by transporting temperature sensitive products. “Whether it was seafood outbound to destinations across the world or schools within Alaska purchasing fresh fruits and vegetables, the issue was the same – the care and handling of their perishable products generally came down to maintaining a consistent temperature throughout the supply chain, says, TEDSBOX® founder, Don Harman. “In fact, what it really comes down to is money. We’re finding that the loss of product and value of remaining product is of big concern to the consumers and the commercial buyers and sellers. Alaska has an extraordinarily complex supply chain for perishable products and



we're proud to have designed a technology that is not only leading edge but with a solid return on investment for those considering adopting the technology.

About TEDSBOX®

The box was designed and built in Alaska over the past two years with a consistent stream of transportation and perishables professionals providing input on nearly every detail of its design. Some of those features are:

- Easy cleaning and sanitizing
- Tamper proof security
- Active cooling or heating that keeps the product within 2 degrees of the customers specified temperature for up to 110 hours without recharging.
- Easy handling forkliftable from both sides and pallet jackable.
- Large internal cube space of 105.9 cubic feet capable of keeping product hot or cold to shipper specifications.
- Able to be used via rail, truck, air, ship – from pick up to delivery – virtually an unbroken cool chain.



About TEDNOLOGIES, Inc. and Harman's Repair Station

Tednologies, Inc. was created in 2006 to satisfy the need for proper containers to ship perishable products. TEDSBOX® was designed around the actual needs of the following perishables markets; foods, flowers, medicines, fish processors, air carriers, forwarders, commercial food buyers, rural Alaska retailers and pharmaceutical companies. Don

Harman, President and founder of Tednologies, Inc., has a 20+ year career in logistics, air cargo, risk management and quality assurance. In 2004, he started Harman's Repair Station, which repairs air cargo containers, pallets and nets for major air carriers and all branches of the military.



Tednologies, Inc.

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